



FPFA 2018-2019 Time Line

Sept 11th - Contacted Glenn in regards to our request for a change in the Territory language.

Oct 18 & 19th - Was the Fall Summit and the Infringement policy became the urgent issue and we discussed in a face to face meeting

Nov 1 – We received a working draft on a conversion of Promotional to exclusive. This included a release and no challenge language.

Nov 9th – Infringement Policy announced

Dec 11th – Craig and Ken had a phone conversation with Glenn discussing the conversation draft. During that conversation we asked specifically for taking out the without cause statement and Glenn agreed that he would.

Jan 29th – We received a draft that had 2 conversion options. We questioned the criteria and gave them our suggestions.

Feb 12th – We sent our proposal in writing.

Feb 26th – We had an all members conference call to discuss

Late march ahead of the Annual conference we sent out a survey to the membership. Members rated their own financial and operations acumen as average. This pointed out a need for more education in these areas. The results were sent to Kim Gubera.

April 25th – Meeting was canceled due to the death of Glenn's mother.

June 11th – Conference call meeting. Discussed criteria.

June 24th – PUSA sent a final draft- We had questions about no default notices and 5% growth, response time of 1 hr 90% of the time, 4th one was to maintain 24 month period of at least \$25,000 /van/month. No release attached.

July 27th – the 4th criteria changed to no more than \$25,000/van/month and a release.

Aug 13th – we stated why the criteria was not acceptable and asked for a face to face meeting, hoping to work something out that could be for the long term.

Aug 24th – PUSA declared an impasse and decided to form a smaller group to work something out. Hoping to announce the solution at the Fall Summit.